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Our Firm

Cuevas Abogados, International Vision

In today’s world, a business needs prominent, experienced advisors with a clear international vision in order to develop, especially as globalization-driven international competition is very high.

Cuevas Abogados is an ideal partner for the development of projects in Chile and the rest of the world. Our membership in the international network of lawyers PRAGMA and the ICC (International Chamber of Commerce) allows Cuevas Abogados to accompany clients in growing their business globally, with the same quality and professionalism.

Our international vision and excellent team of lawyers, who provide services in Spanish, English and French, allow us to advise foreign companies that are looking to grow in Chile as well as Chilean businesses that would like to develop their activities abroad.
Areas of Practice

Cuevas Abogados has prestigious experience advising clients with integrity and high standards of quality and professional ethics. Our business philosophy allows us to provide targeted solutions to exceed the expectations and requirements of each company.
Banking, Finance and Capital Markets

Cuevas Abogados advises foreign banks and their subsidiaries in Chile in traditional financing, project financing, issuing bonds and commercial paper, securitization, financial restructuring, financial regulatory standards, compliance, insurance, foreign investment, foreign exchange regulations, factoring, leasing, and more.

In matters of Capital Market, our areas of expertise include advising on regulatory standards of the market, administrative law, publicly traded corporations, securities issues, stock market regulations, stock exchanges, advice related to the Security and Insurance Commission, institutional investors, reporting, conflict of interest, public offerings, takeovers, opening of societies, and others.

Foreign Investment

Cuevas Abogados advises foreign companies looking to develop their businesses in Chile. This area of practice includes advice on tax planning and regulation of capital inflows, exchange regulations, foreign investment contracts, planning an investment platform for Latin America, and the implementation of that platform.
Litigation and Arbitration

Cuevas Abogados offers innovative and experienced advising on litigation and arbitration proceedings and assists customers to prevent conflicts in relevant sectors for a company. We have had high success rates in the resolution of arbitration, commercial, labour, and tax conflicts, both in Chile and abroad.

Our areas of expertise include bankruptcy, mediation, court negotiations, and administrative procedures.
Commercial and Corporate Law

Cuevas Abogados has extensive experience in the area of corporate and commercial law. We advise companies nationally and internationally through our comprehensive network of research partners in Latin America as well as in Europe and Asia. Our firm includes corporate and societal advisory services, intellectual property, national and international commercial contracts, consumer law, and antitrust and unfair competition legislation.

Mergers and Acquisitions

This area of practice is one of the most important and intense for Cuevas Lawyers due to Chile’s economic development as a commercial platform in South America. We are renowned for the great knowledge, experience, and diligence provided by our lawyers.

We advise national and international companies in matters of mergers, divisions and business reorganization, purchase and sale of businesses and assets, processes of business associations or joint ventures, legal, tax, labour, and environmental due diligence, public offerings, and takeovers.

Within this area we also have extensive experience in advising venture capital investments in all types of industries for both the investor and the entrepreneur. The advice regarding different modalities for the transfer of assets are carried out by partners and senior lawyers of Cuevas Abogados, all of whom have extensive experience in mergers and acquisitions.
Real Estate and Infrastructure

Cuevas Abogados advises domestic and international businesses through an extensive knowledge of the property market and the procurement and concession of infrastructure projects. Our experience has focused on providing advice on real estate and tourism projects, real estate finance, construction and public and private infrastructure procurement and contracts, hotel operation contracts, and long-term real estate leasing as a method of investment.

Cuevas Abogados assists companies in all stages of their real estate and infrastructure projects, allowing us to advise, negotiate, and create agreements where the commercial and legal interests of our clients are always protected.
Labour and Social Security Counseling

Cuevas Abogados offers continual and comprehensive advice to clients in relation to labour and social security matters for the prevention and management of conflict. Cuevas Abogados clients are national and international companies mainly from France, Spain, Portugal, Brazil, and China, who require general advice on labour and social security matters, drafting and revision of contractual documents, labour lawsuits, labour audits, claims against administrative fines, risk prevention, industrial accidents, and ending an employment contract.

Our team provides ongoing support to its clients by advising on staffing and day-to-day management of companies in compliance with labour and social security regulation.

Counseling for Collective Bargaining Process

Our firm advises companies in different areas in collective bargaining processes. Cuevas Abogados advises clients from the planning process of collective bargaining until the signing of the contract or collective agreements, providing the necessary tools to find common ground and reach agreements.
Labour Audits

Cuevas Abogados also offers a diagnostic labour audit service developed exclusively by our firm, in order to give our customers a complete and detailed analysis of their instruments, policies, and labour practices in order to promptly correct any deficiencies identified and minimize the risk of labour disputes.

Visas and Immigration

Cuevas Abogados provides clients with comprehensive advice on immigration matters, drafting employment contracts for foreigners in compliance with Chilean immigration legislation, approval of visas, permits, change of immigration status, extension of residence, and permanent residence. Our services stem from the need for comprehensive advice on immigration, covering all the issues of a worker’s expatriation process, to facilitate the integration and adaptation of the expatriate.

Labour Trials

Our study assumes the legal representation of companies both in labour cases before the courts, and in mediation of labour disputes brought to the Department of Labour.
Workforce Planning - Taxes

Cuevas Abogados offers advice in career planning: taxes for workers who are in the process of moving internationally, whether inbound or outbound expatriates. We optimize their tax burden based on the law applicable to the country of residence as well as treaties created to avoid double taxation.

Taxes

Cuevas Abogados offers tax advice both nationally and internationally. Our team of lawyers provides high quality services in tax issues involved in creating a new business and the development of an economic activity, as also in the process of tax planning, due diligence, and inheritance tax. We also offer analysis and advice in relation to the tax effects of corporate reorganization.

Regarding the international arena, our advice includes Chilean investments abroad (outbound), foreign investment in Chile (inbound), mechanisms to avoid double taxation, and transfer pricing.

Cuevas Abogados also has significant experience in administrative defense before the IRS in processes of tax summons and settlement, as well as defense before the Taxation and Customs Courts when these processes result in litigation.
Pragma

Pragma, an international network of law firms and legal advisors, has worked since 2001 to integrate different countries to form an international network that provides a comprehensive high quality service to individuals and businesses.

Currently, Pragma has 53 offices in 23 countries on 5 continents. Through the Pragma website, www.pragma-eu.com, you can find information about the organizations that are part of the network, the activities carried out, and relevant legal information for each country.

Cuevas Abogados is the firm that represents PRAGMA in Chile and its main partner, Gustavo Cuevas, is a director of this influential network of professionals.

www.pragma-eu.com

ICC

The International Chamber of Commerce is a worldwide business organization that represents business interests. It was founded in Paris in 1919 and continues to have its headquarters in the nation’s capital. It is a legal entity and its legal status is associative.

Its basic statutory purposes are to act in favor of a system of open trade and investment and create tools to facilitate this system with the firm conviction that international economic relations lead to general prosperity and peace among nations.

Through its membership of the ICC, Cuevas Abogados accompanies its clients in developing their businesses.

www.icc-chile.cl
www.iccwbo.org